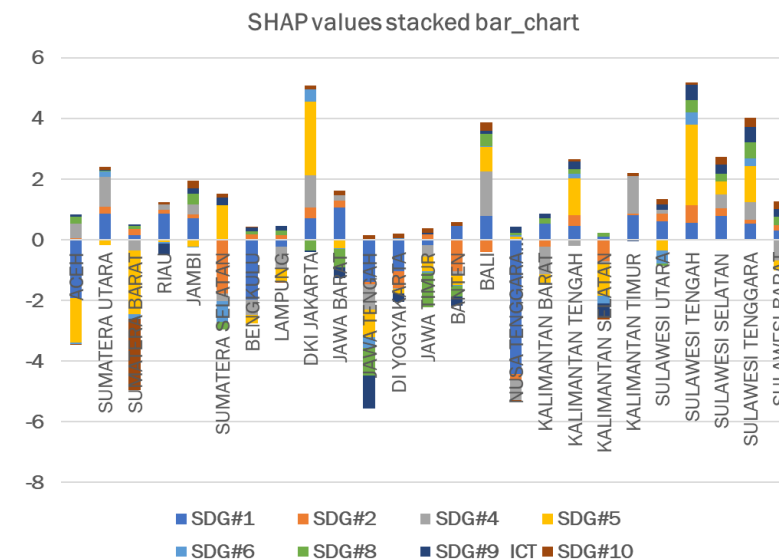


# 国際会議でのAI分析 発表プレゼンの手法

2024年6月29日  
学習院大学経済学部  
白田由香利



# ☆1: 自分の名前と所属は覚えてもらうために大きな声ではっきりと

- Today I would like to talk about XXXXX. My name is Prof Shirota from Gakushuin University. I am a professor of Economics Faculty.
- 発表の目的は、自分が発見した成果を皆さんに披露したいため
- プレゼンは「皆さん是非私の話を聞いてください」  
「私は皆さんにお話しをしたいのです」と、  
話したいオーラを出す。
- 気合いを入れてから壇上へ。気合いの入っていない発表は、極端に言えば、する必要が感じられない

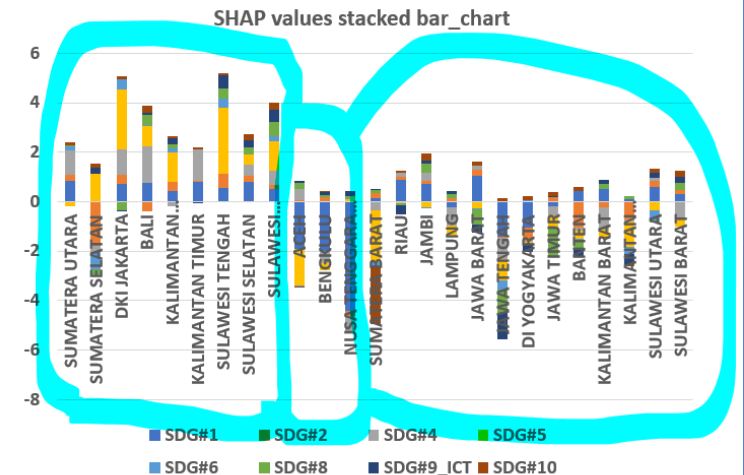
# ☆2: CONTENTSは必ず述べる

- 目次はきちんと説明する.
- ~~本日はこのような内容で話します, はダメ~~
- Firstly, Secondly, Finally I will conclude this presentation.
- 目次項目が変わるたびにこの同じ目次ページを入れること

他人の話は, わかりづらい.  
構成をきちんと話して,  
今何を話しているのか,  
しつこく説明しないと  
相手は分からない

## Contents

- 1. Research Objective  
2. Data Selection  
3. Regression: XGBOOST  
4. SHAP  
5. Clustering by SHAP Values  
6. Conclusion



Let me move on to the next topic which is XXX, と言いながらページをめくる

# ☆3: CONTENTSの中に, DATAとMETHODSは必ず入れる

- 分析ではデータと手法
- 悪い例：回帰なのかクラスタリングなのか, 言わずにSHAPの値を説明する.
- 悪い例：回帰分析で何がターゲットなのか説明変数なのか言わない
- データの出典は必須. 同じ実験が誰でも可能なように.

## • 基本の構成

1. Research Objective
2. Data
3. Methods
4. Result
5. Evaluation
6. Conclusions

このセットを  
繰り返す

# ☆4: 分析の**目的**を明確に述べる

## 目的例

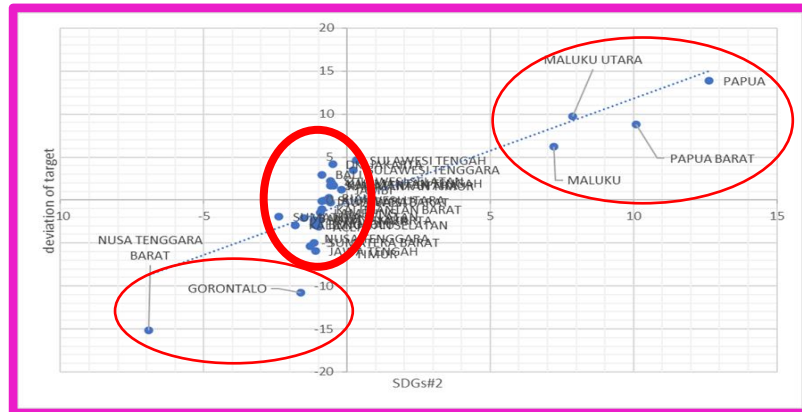
- 教育効果を上げるためにどこに投資すべきか
  - Gender equalityの進んでいる地域の特性を探求したい
  - 棚卸資産回転率が株価成長に貢献していることを証明したい
  - 成長率の高い企業の特徴を発見したい
- ・目的がはっきりしていないと手法とデータが適切であるか判断できない
  - ・この目的のために、このようなアプローチで分析をします、という論理的筋道

# ☆5: 視覚的に見せる. グラフで勝負!

- **一番重要な結果のグラフ**は、  
タイトルページや、  
CONTENTSの余白に張り付けておく。
- グラフがよくできていれば、  
少々英語が下手でも伝わる
- 発表開始までの待ち時間に  
「これは何だろう」と興味を  
もたせる。

# ☆6: グラフは軸の説明と単位が必須項目

- そもそも、何のグラフか必ず言うこと。
- 発表でも、軸の説明を口頭でも必ず行う
- This axis shows と言って、軸をレーザーポインタでなぞる
- 「結果はこうなります」だけではダメ
- 他人はどこがすごいのか、言われなくては分かりません。
- The largest target value is this というようにポイントする。
- 注目点は、予め、円で囲むか、矢印をつけておく。ひと手間を惜しんではいけない。



# ☆7: 問いかけを効果的に入れて、話についてこさせる

- Among the 3 clusters, which cluster has the highest performance?
- Which pair offers higher similarity?
- What is this data?
- **考えさせて、理解させる。この間が重要。**
- 値を2つ並べられても、大きい方が優れているのか、小さいほうが優れているのか、聞いている人には判断がつかない。
- **どっちが優れているの???**
- **しっかりと「こちらが良い」と言う。**



# ☆8: 原稿を読まない。 観客に背中をむけない。

- ぼそぼそ原稿を読むだけでは観客は寝るか，ケータイを始める。
- そもそも，何か伝えたいという積極的態度が無いのがいけない。
- 自分が伝えたいことを，相手に伝える。
- 英語が話せないなら，英語を p p t に書き込んでおく
- 目を合わせなくてもよいので，Are you with me? と心の中で念じながら，時々，聴衆のほうを見るともなく見る。

## ☆9: 英語は伝わるように発音する

- 発音の訓練は時間がかかるので日頃からトレーニングする
- イギリス英語よりもアメリカ英語のほうが伝わりやすい  
ZOOMプレゼンで痛感した.
- 間違った発音でも、大きく自信をもって話そう
- 声が大きいがほうが、よく伝わる

# ☆10: 要所要所でそこまでのCONCLUSIONS 最後のCONCLUSIONSは時間たっぷりとする

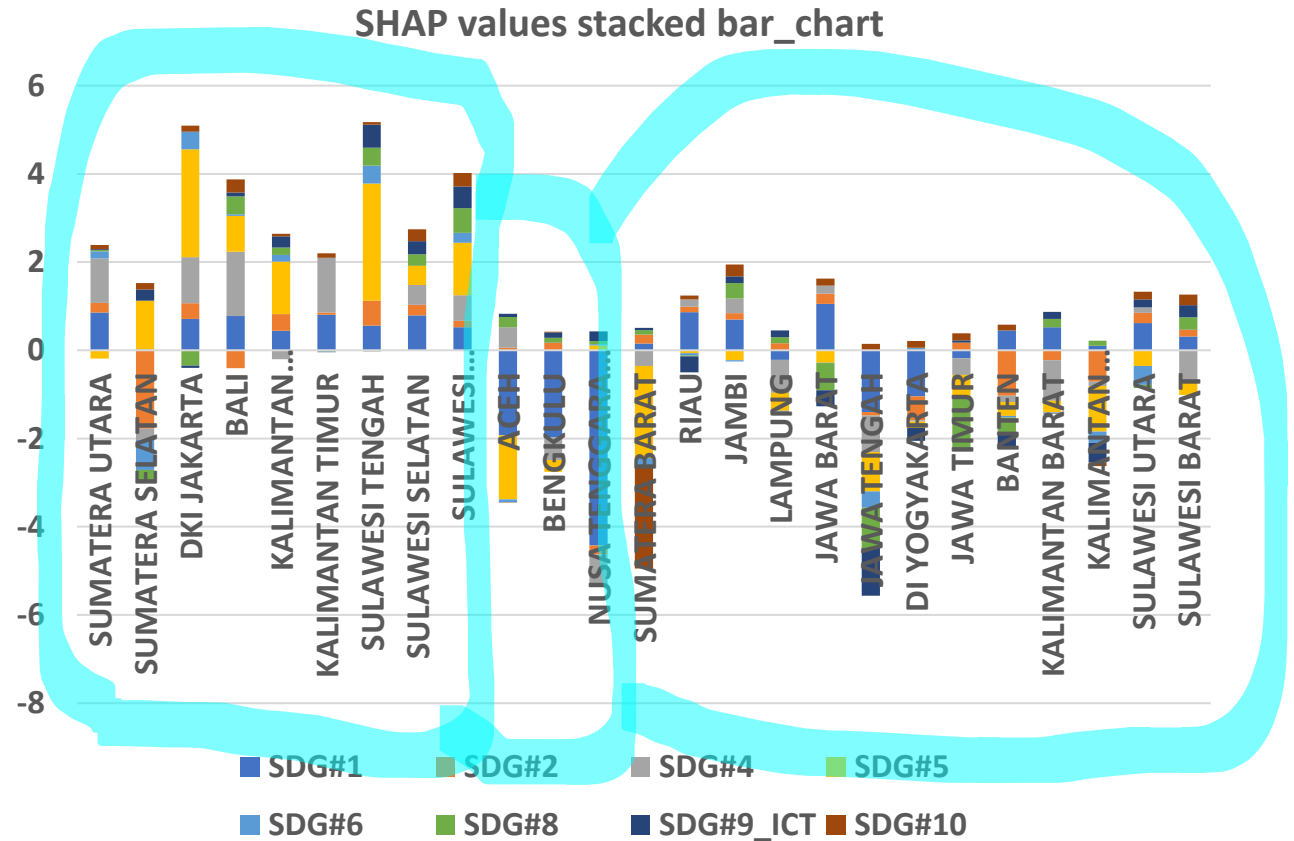
- ゆっくり話していると時間がなくなる
- CONCLUSIONSに時間をたっぷり残す
- CONCLUSIONSでは、そこだけ聞いても話の内容がわかるように要にして完、にまとめる
- 重要なグラフはべたべた張り付ける
- まとめは、今後のプロジェクト資金がとれるかとれないかの瀬戸際と思って（そうでなくとも）真剣に伝える。

# Shapley-based Analysis of Dominant Factors for Well-being Achievement by Indonesia Provinces



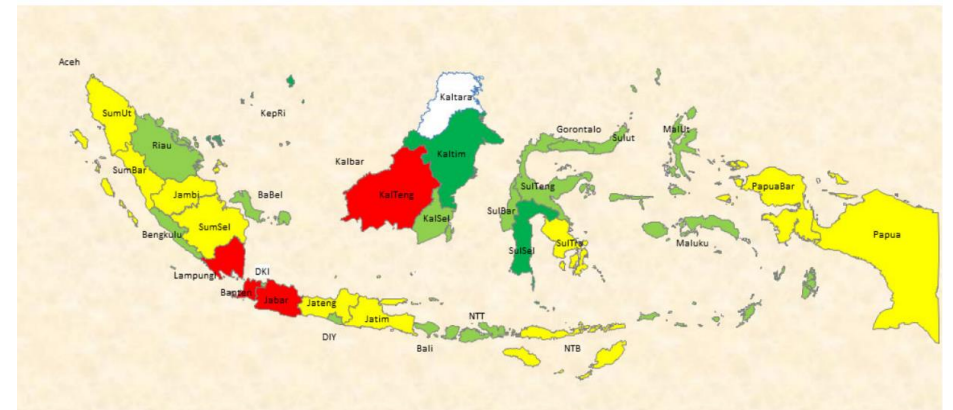
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- ➔ 1. Research Objective
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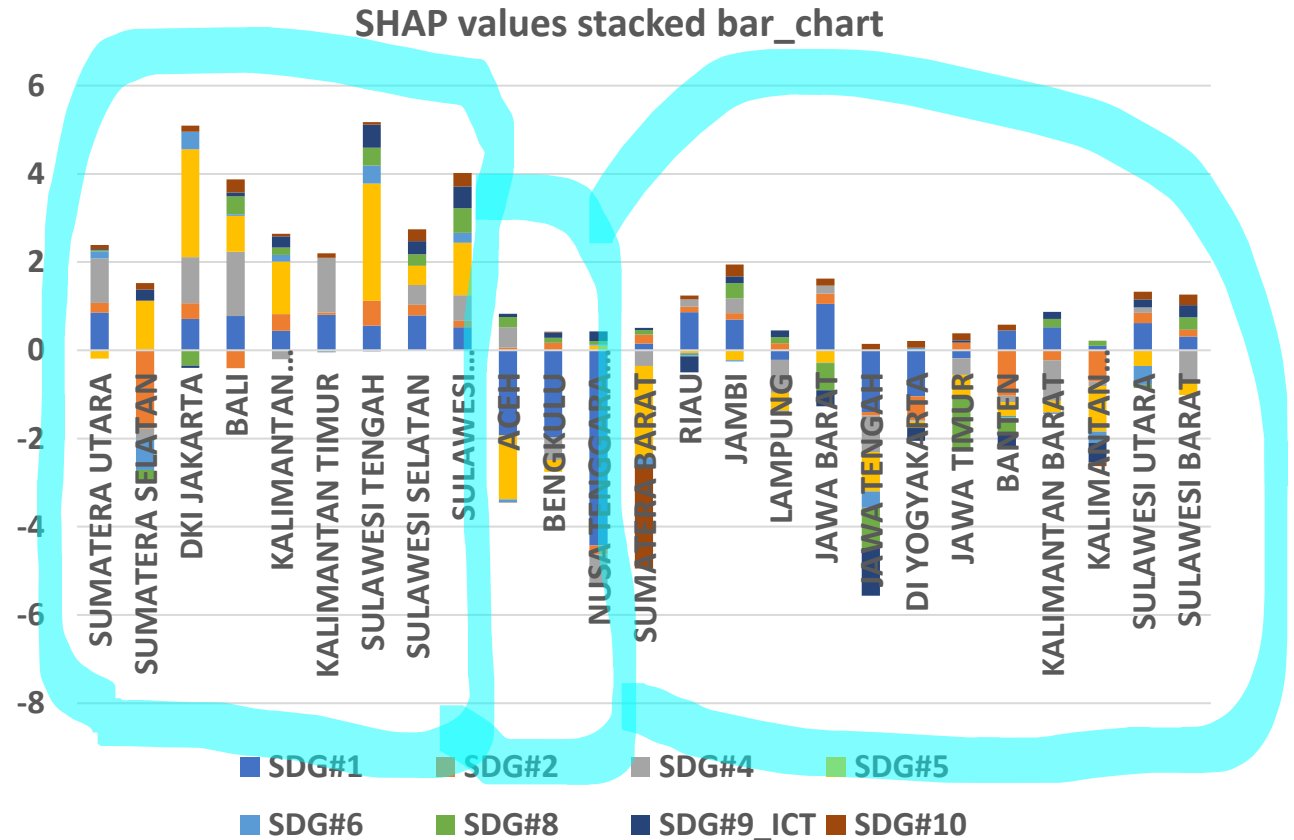
# Research Objective and Approach

- Among 17 SDG scores, which factors are dominant to increase well-being scores?
- Effective investment by the government
- Data: data by provinces from [BADAN PUSAT STATISTIK](#)
- Method: AI-based regression XGBoost
- XAI (eXplainable AI) tool: SHAP



# Contents

1. Research Objective
- ➔ 2. Data Selection
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# Data Selection

- SDGs#1: [NotPoor%]=100 – [Percentage of **Poor** Population (PO) by Province and Area (Percent), cited from [1]]
- SDGs#2: Not**Hungry**Level, [Daily Average Consumption of Calorie and Protein per Capita]
- SDGs#3: [Well-being%]=100 - [Percentage of Population Having **Health Complaint** by females]
- SDGs#4: [Completion Rate by **Educational Level** and Province: Senior High School %]
- SDGs#5: [**Gender Empowerment Index**]
- SDGs#6 [Households Using Safely Managed **Sanitation** Services (%)]
- SDGs#8: [GDP%] = [ [2010 Version] Distribution of **GRDP** to Total GRDP of 34 Provinces at Current Market Prices by Province (Percent)]
- SDGs#9: [ICT%] = [Proportion of Adults (Aged 15-59 Years) with **Information and Communication Technology Skills** (Percent)]
- SDGs#10: [NoEconomicDisparityLevel] = (-1) Standardized value of **Gini index**



Cited: <https://www.unicef.org/indonesia/reports/sustainable-development-goals-provincial-briefs>



# Percentage of Population Having Health Complaints by females as Well-being index

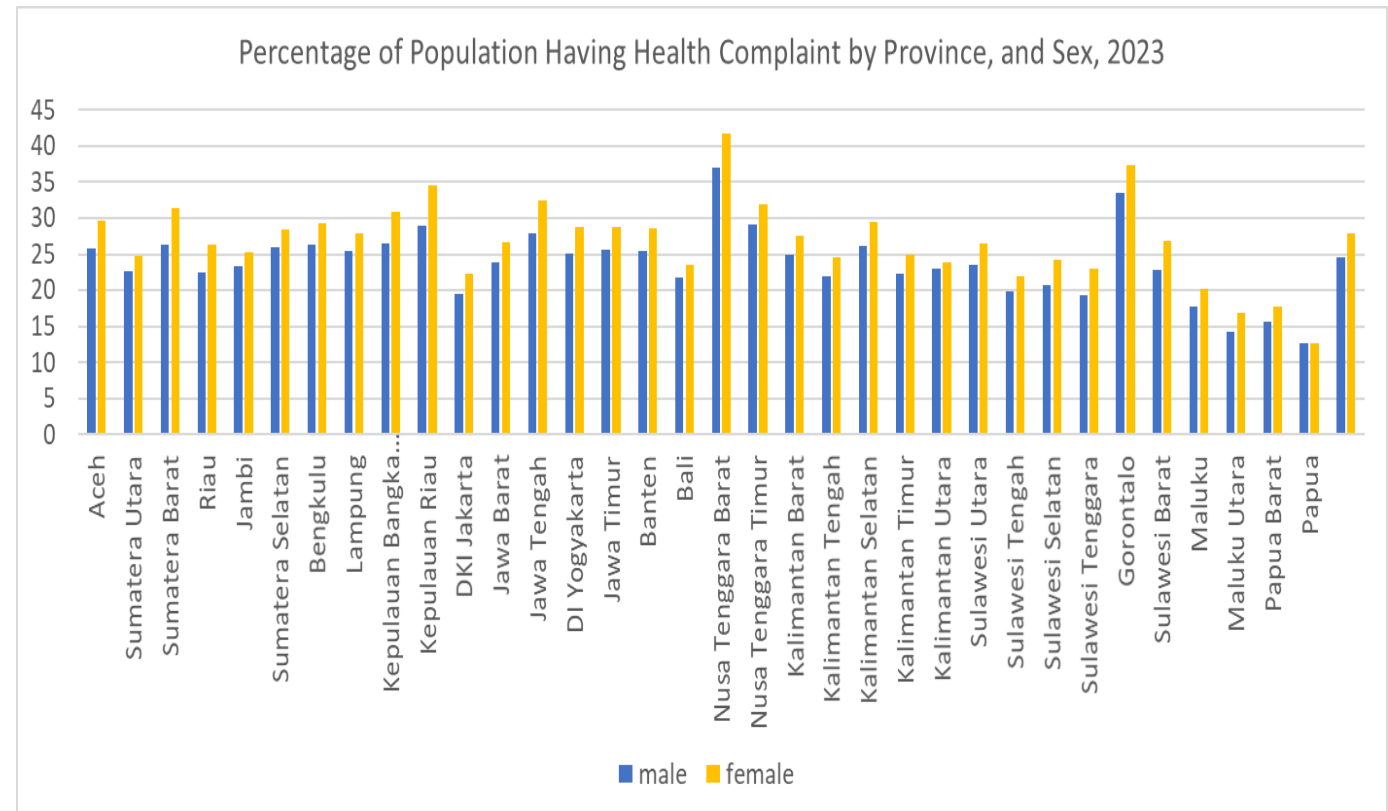
- Comparison between complaints by male/female

- In every province higher % of complaints by female than by male
- Perhaps females' positions are more vulnerable

- Target variable:

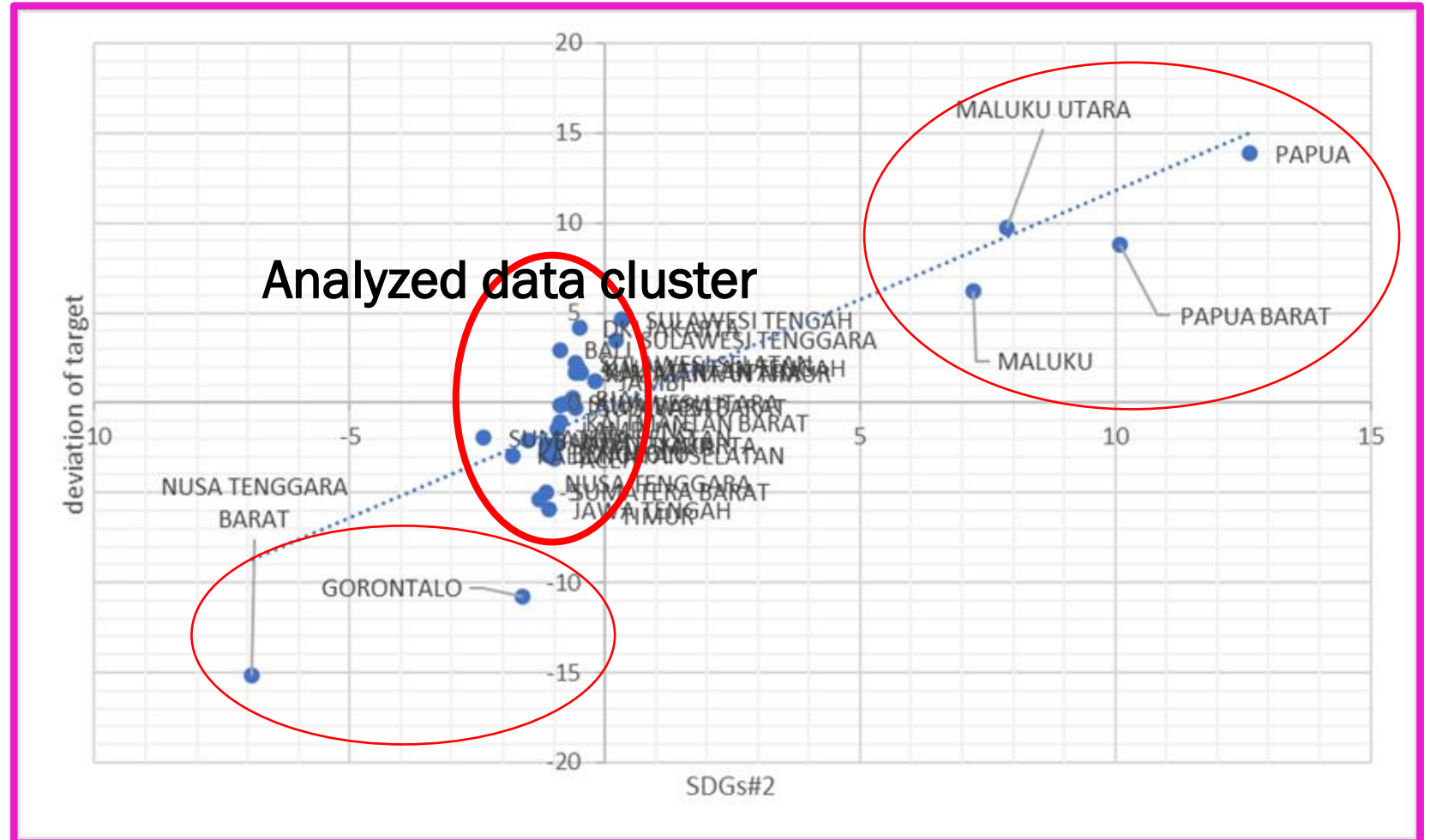
[Well-being%]=

“100 - this female %”



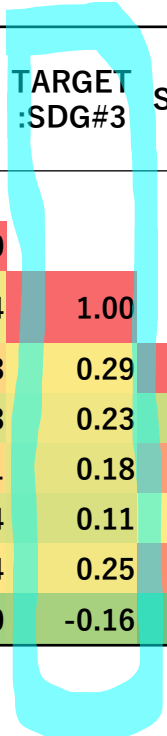
# SDGs#2[NotHungry%] vs [Well-being%] in 2023

- Papua has the highest well-being%
- Focused on the center cluster 25 provinces



# Correlation Coefficients among Variables before Regression

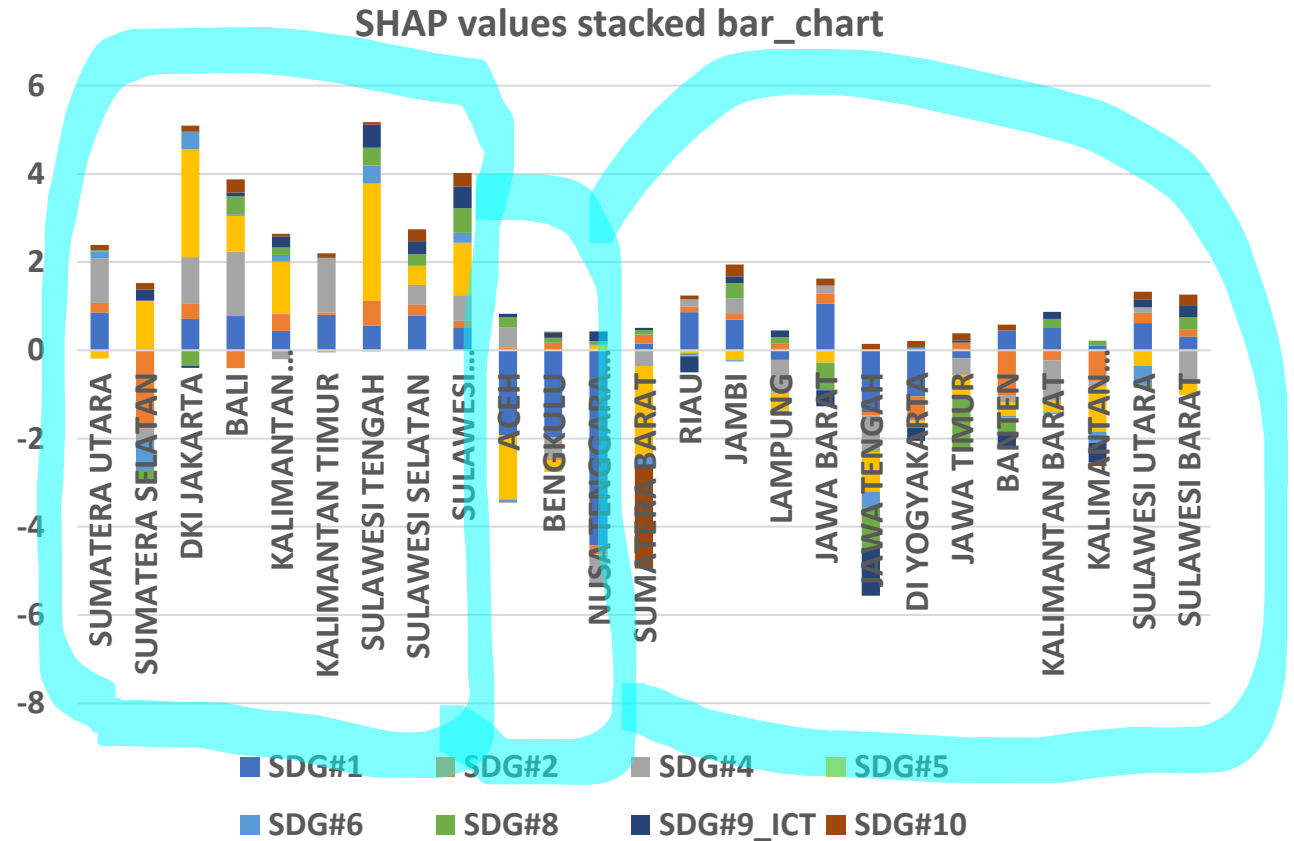
- 8 Explanatory Variables
- No explanatory var. highly correlated to TARGET



|              | SDG#1 | SDG#2 | TARGET:SDG#3 | SDG#4 | SDG#5 | SDG#6 | SDG#8 | SDG#9_ICT | SDG#10 |
|--------------|-------|-------|--------------|-------|-------|-------|-------|-----------|--------|
| SDG#1        | 1.00  |       |              |       |       |       |       |           |        |
| SDG#2        | 0.49  | 1.00  |              |       |       |       |       |           |        |
| TARGET:SDG#3 | 0.39  | 0.24  | 1.00         |       |       |       |       |           |        |
| SDG#4        | 0.48  | 0.43  | 0.29         | 1.00  |       |       |       |           |        |
| SDG#5        | 0.10  | 0.13  | 0.23         | 0.03  | 1.00  |       |       |           |        |
| SDG#6        | 0.43  | 0.41  | 0.18         | 0.72  | 0.07  | 1.00  |       |           |        |
| SDG#8        | 0.24  | 0.14  | 0.11         | 0.31  | 0.11  | 0.47  | 1.00  |           |        |
| SDG#9_ICT    | 0.70  | 0.34  | 0.25         | 0.81  | 0.13  | 0.63  | 0.47  | 1.00      |        |
| SDG#10       | -0.10 | -0.20 | -0.16        | -0.46 | -0.41 | -0.41 | -0.54 | -0.51     | 1.00   |

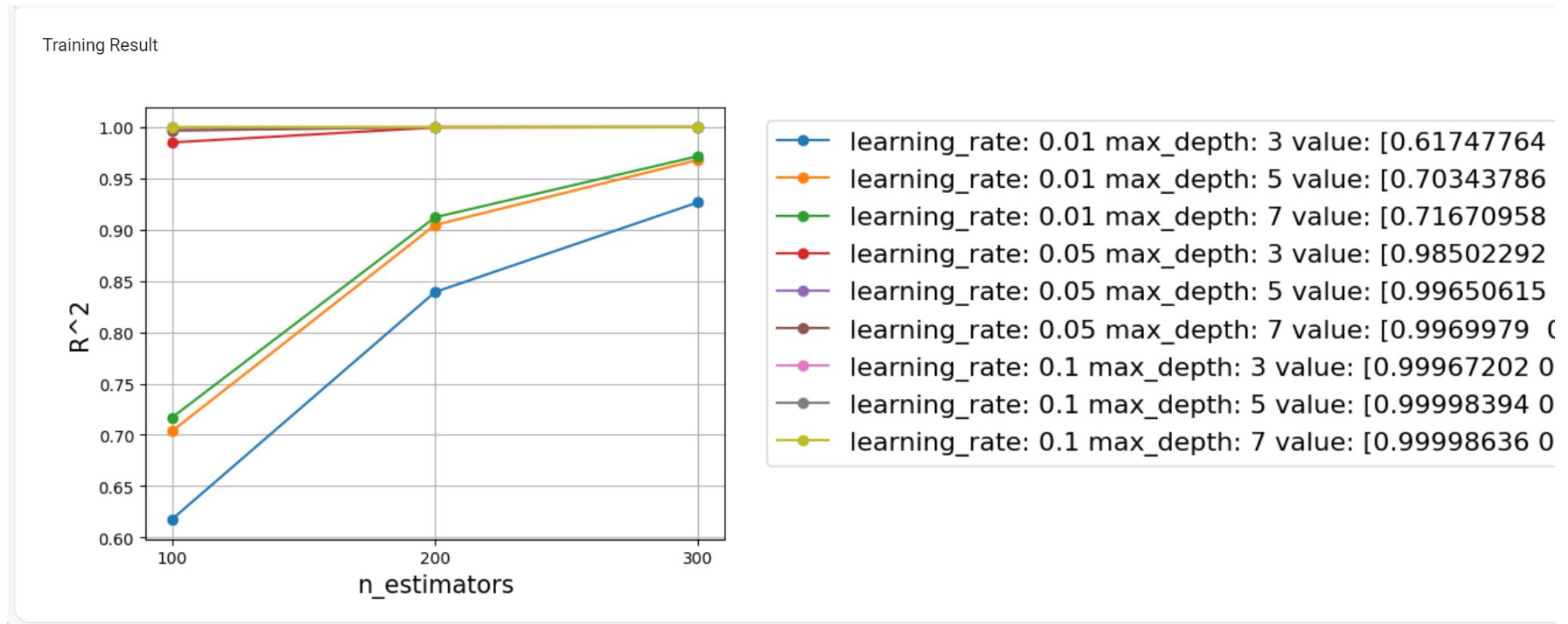
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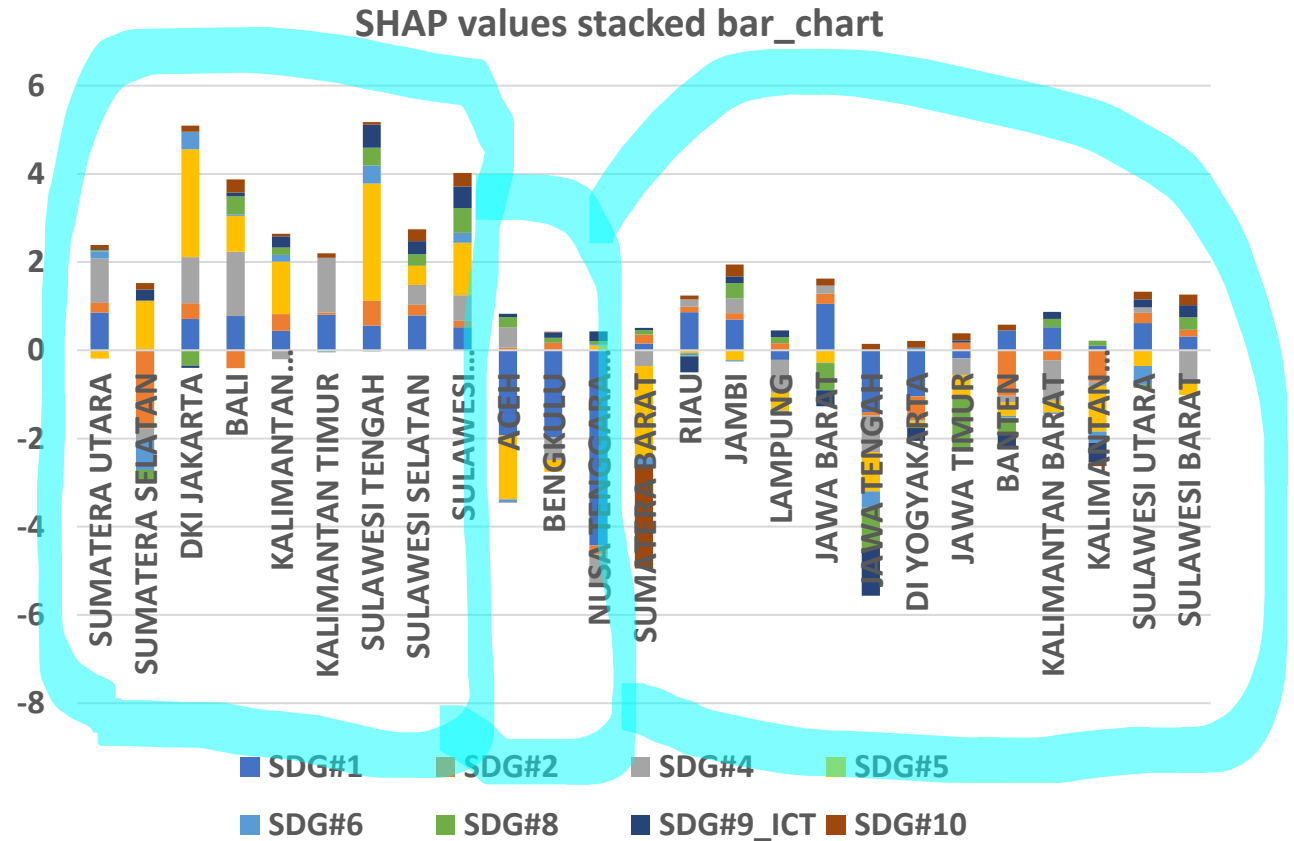
# XGBoost Regression

- $R^2$ : Almost 1.0 by the best parameter set



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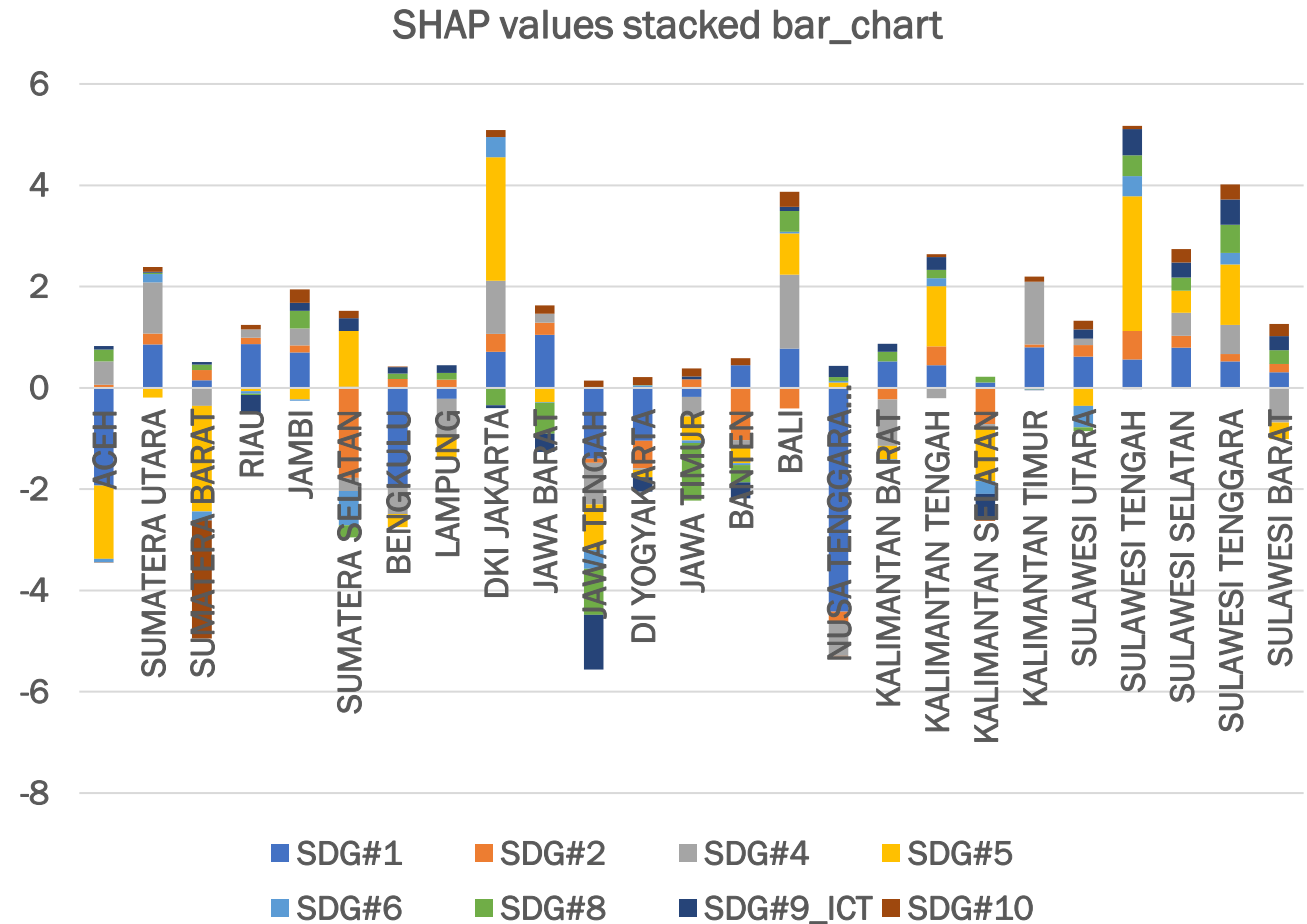
# SHAP

- Using the resultant regression model  $f(X)$ , SHAP values can be calculated.

- DBKDA 2023 **tutorial** video by Shirota and Basabi  
**Theoretical Explanation and Case Studies of Shapley Values in Machine Learning Regression**
- <https://www.youtube.com/watch?v=ml214YIY0oc>  
<https://www.iaria.org/conferences2023/TutorialsDBKDA23.html>

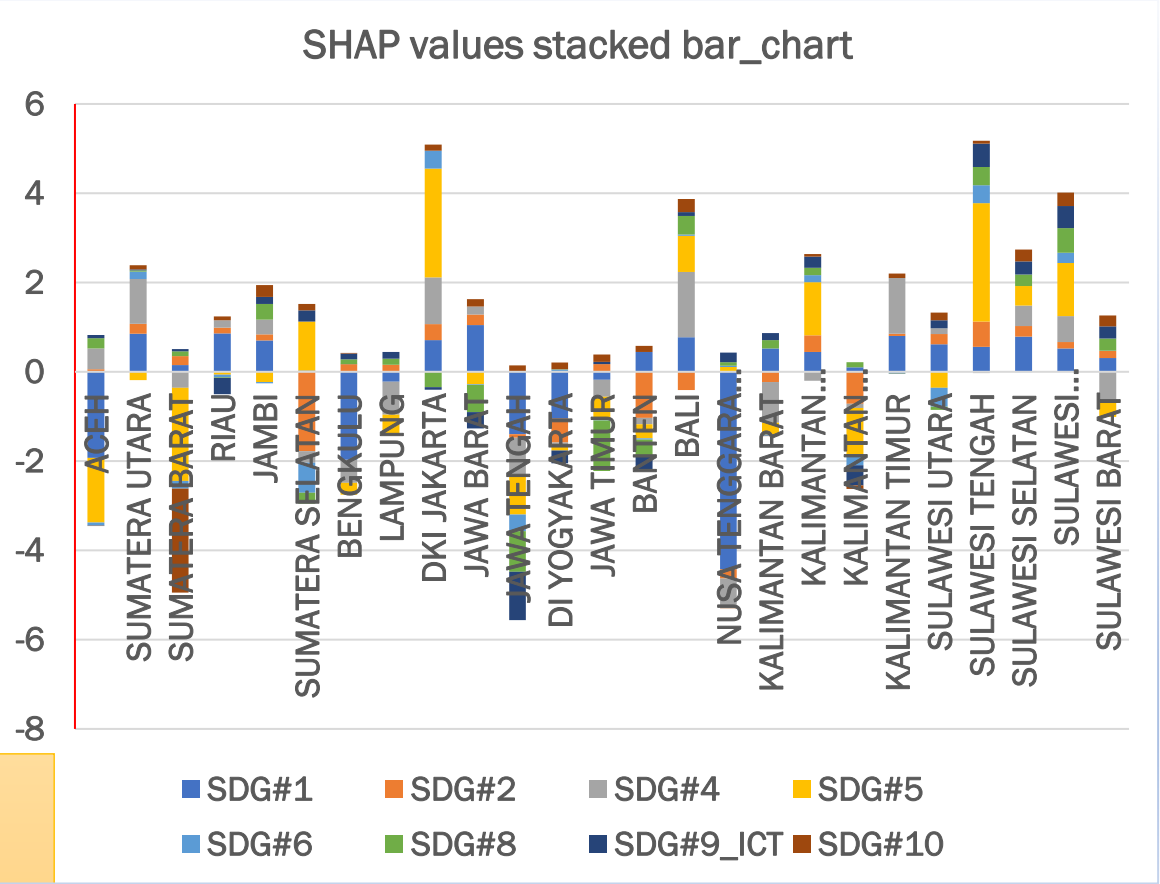
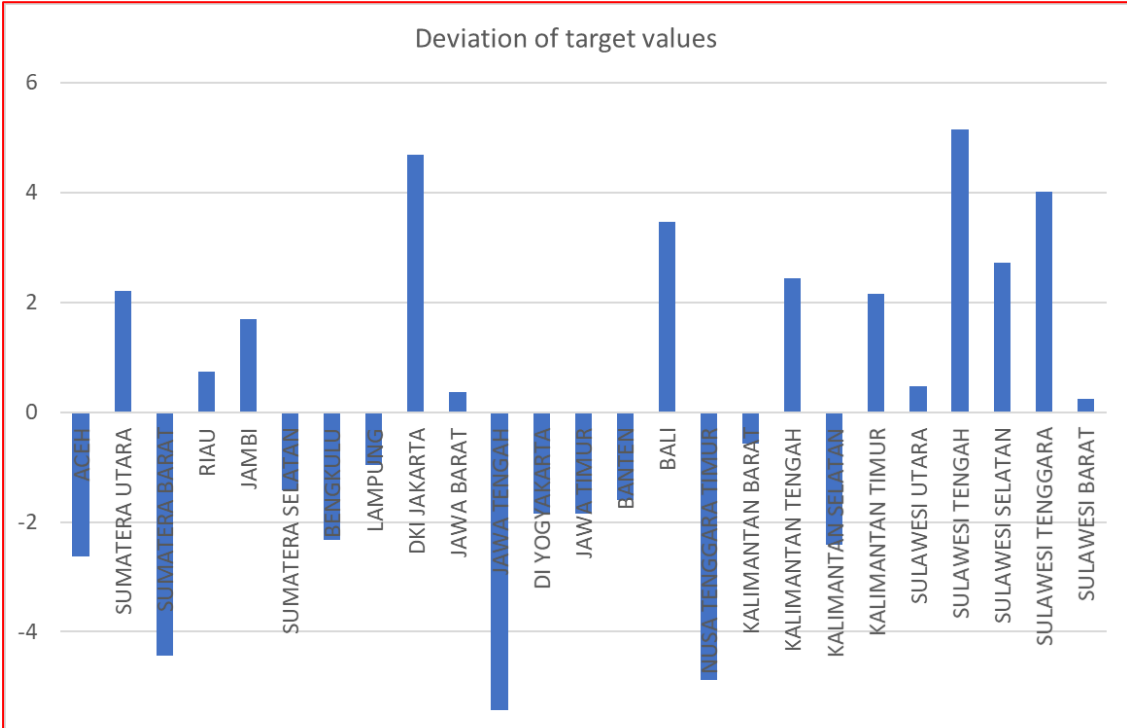
# SHAP

- Each province data has 8 SHAP values.
- Y-axis: deviations of target values (target – average)
- SHAP values may be negative
- The sum of the 8 SHAP values becomes the deviation of the target value in each province.





# Target Deviation and Stacked Bar\_chart of SHAPs

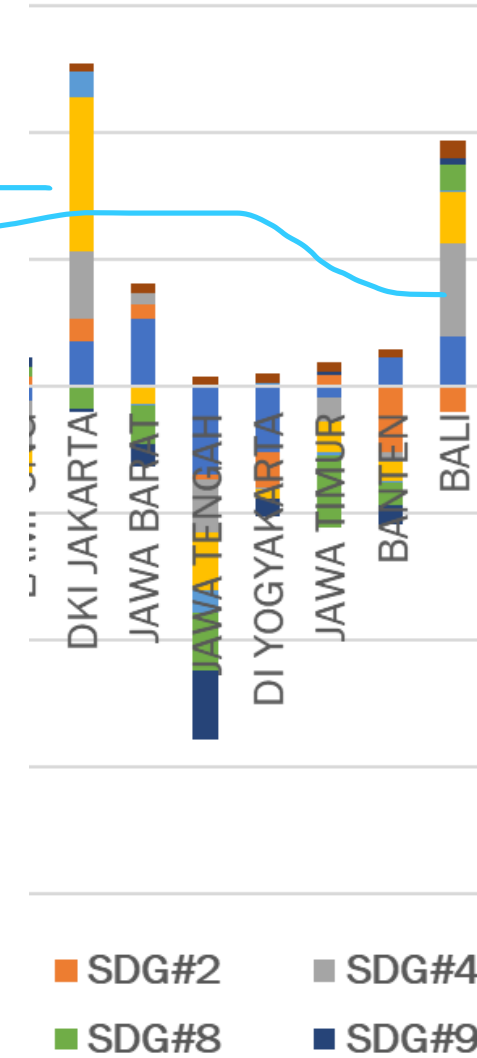


SHAP value represents its contribution to the target value

# SHAP shows Characteristics of Each Province

- DKI Jakarta: dominant factor is SDG#5 (gender)
- Bali: dominant factor is SDG#4 (education)
- The 8 variables' contributions are up to the province.
- Using its **characteristics**, measure the effectiveness of each index variable

AP values stacked bar



# Which var is the dominant factor to well-being?

## Correlation coefficients among SHAP and target

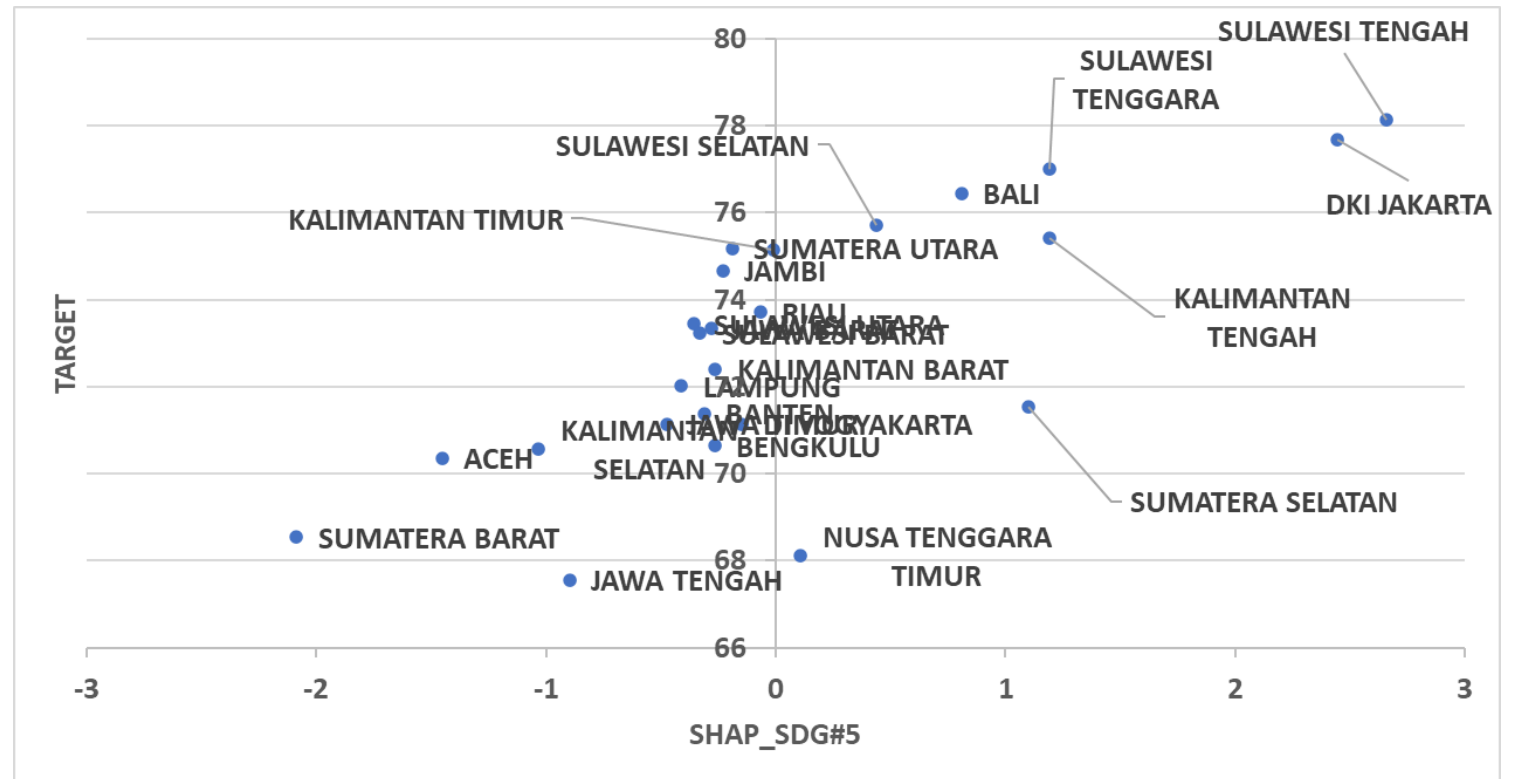
1. SDG#5 (gender) has the highest value 0.76
2. SDG#1 (NoPoor) 0.68
3. SDG#4 (Education) 0.66

| SHAP/T<br>ARGET   | SDG#1 | SDG#2 | SDG#4 | SDG#5 | SDG#6 | SDG#8 | SDG#9_I<br>CT | SDG#10 | TARGET<br>:SDG#3 |
|-------------------|-------|-------|-------|-------|-------|-------|---------------|--------|------------------|
| SDG#1             | 1.00  |       |       |       |       |       |               |        |                  |
| SDG#2             | 0.13  | 1.00  |       |       |       |       |               |        |                  |
| SDG#4             | 0.44  | 0.13  | 1.00  |       |       |       |               |        |                  |
| SDG#5             | 0.25  | 0.09  | 0.33  | 1.00  |       |       |               |        |                  |
| SDG#6             | 0.12  | 0.60  | 0.34  | 0.51  | 1.00  |       |               |        |                  |
| SDG#8             | 0.08  | 0.13  | 0.23  | 0.19  | 0.32  | 1.00  |               |        |                  |
| SDG#9_I<br>CT     | 0.09  | 0.22  | 0.12  | 0.43  | 0.33  | 0.62  | 1.00          |        |                  |
| SDG#10            | 0.06  | -0.09 | 0.21  | 0.45  | 0.14  | -0.05 | 0.01          | 1.00   |                  |
| TARGET:<br>:SDG#3 | 0.68  | 0.36  | 0.66  | 0.76  | 0.60  | 0.40  | 0.49          | 0.40   | 1.00             |

# Scatter Plot between SDG#5\_SHAP and target : 0.76

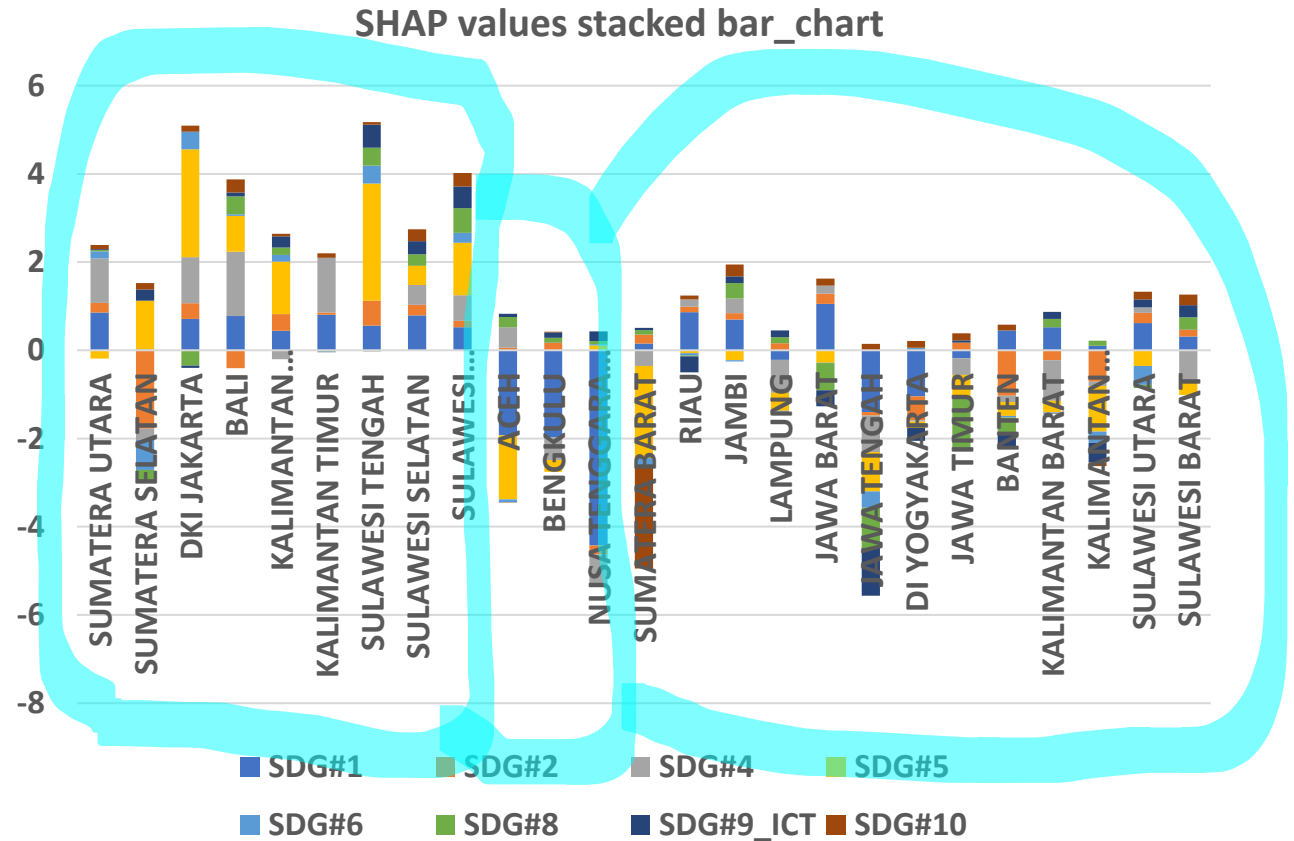
- Highest SDG#5\_SHAP

1. SULAWESI TENGAH
2. DKI JAKARTA
3. SULAWESI TENGGARA
4. KALIMANTAN TENGA



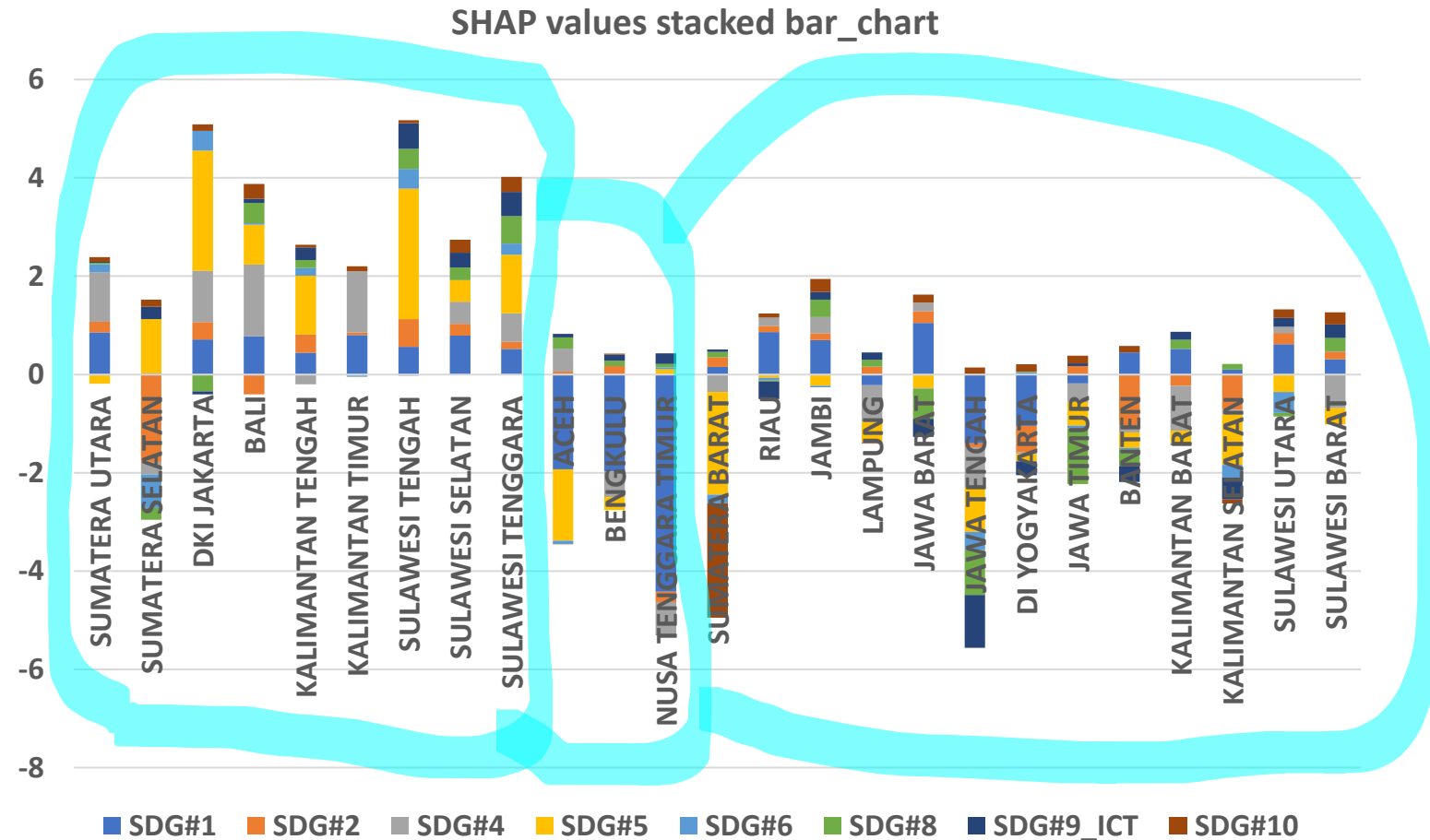
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# Clustering by SHAP distribution pattern

- 3 clusters



# Clustering by 8 SHAP Values

- K-means
- The number of clusters **k=3**

| Name         | SDG#1_shapvalue | SDG#2_shapvalue | SDG#4_shapvalue | SDG#5_shapvalue | SDG#6_shapvalue | SDG#7_shapvalue | SDG#8_shapvalue | SDG#9_shapvalue | SDG#10_shapvalue |
|--------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|
| ACEH         | -1.32654        | 0.212461        | 0.5003764       | -1.70384        | 0.008896        | 0.096279        | -0.04466        | -0.04872        | -0.3157          |
| SUMATERA     | 0.323192        | 0.05647         | 1.4388171       | -0.173          | 0.041875        | 0.303295        | 0.332676        | -0.05031        | -0.07491         |
| SUMATERA     | 0.0088          | -0.00718        | -0.69242096     | -2.03179        | -0.05423        | 0.001329        | -0.10816        | -0.06959        | -1.48705         |
| RIAU         | 0.097818        | 0.431496        | -0.12935348     | -0.19001        | 0.020559        | 0.410955        | 0.248114        | -0.03034        | -0.12018         |
| JAMBI        | 0.228608        | 0.543912        | -0.04496461     | -0.07918        | -0.02021        | 0.449312        | 0.210442        | -0.02564        | 0.425004         |
| SUMATERA     | 0.064943        | -0.82872        | -0.20721847     | 0.22851         | -0.63826        | 0.17615         | 0.037068        | -0.05305        | -0.21058         |
| BENGKULU     | -1.43052        | -0.09703        | -0.38009563     | -0.09457        | -0.15745        | 0.115303        | -0.0582         | -0.04536        | -0.18407         |
| LAMPUNG      | 0.200032        | -0.05438        | -0.4760555      | -0.17452        | -0.15737        | 0.158617        | -0.04391        | -0.07555        | -0.33855         |
| DKI JAKARTA  | 0.499201        | 0.294244        | 1.0982153       | 1.402713        | 0.380063        | 0.298922        | 0.132814        | 0.239914        | 0.341256         |
| JAWA BARAT   | 0.225541        | -0.0375         | -0.10031061     | -0.27548        | 0.002049        | 0.118123        | -0.06808        | -0.00415        | 0.49775          |
| JAWA TENGAH  | -0.53864        | 0.072779        | -0.39650568     | -1.18475        | -0.00879        | -3.34553        | -0.00563        | -0.0394         | 0.025324         |
| DI YOGYA     | 0.508485        | 0.034989        | 0.340477        | 0.265698        | 0.020533        | -3.0429         | -0.17284        | 0.088556        | 0.115681         |
| JAWA TIMUR   | 0.06426         | -0.08567        | -1.0101215      | -0.94568        | -0.0576         | 0.050973        | -0.15073        | -0.06531        | 0.359153         |
| BANTEN       | 0.07224         | -0.39842        | -1.0393312      | -0.1532         | 0.074785        | 0.09938         | -0.21814        | -0.03623        | -0.00139         |
| BALI         | 0.66559         | -0.07583        | 1.5194385       | 0.158591        | 0.090098        | 0.347438        | 0.210376        | 0.258025        | 0.293991         |
| NUSA TENGARA | -2.48124        | -0.44546        | -0.4487205      | -1.06701        | -0.12665        | 0.108841        | -0.12152        | 0.06561         | -0.35443         |
| KALIMANTAN   | 0.265338        | -0.06634        | -0.30994222     | -0.20193        | -0.09781        | 0.320106        | -0.04288        | -0.04889        | -0.3891          |
| KALIMANTAN   | 0.226552        | 0.148986        | -0.047996495    | 1.689522        | 0.187477        | 0.354901        | 0.071199        | -0.04646        | -0.14595         |

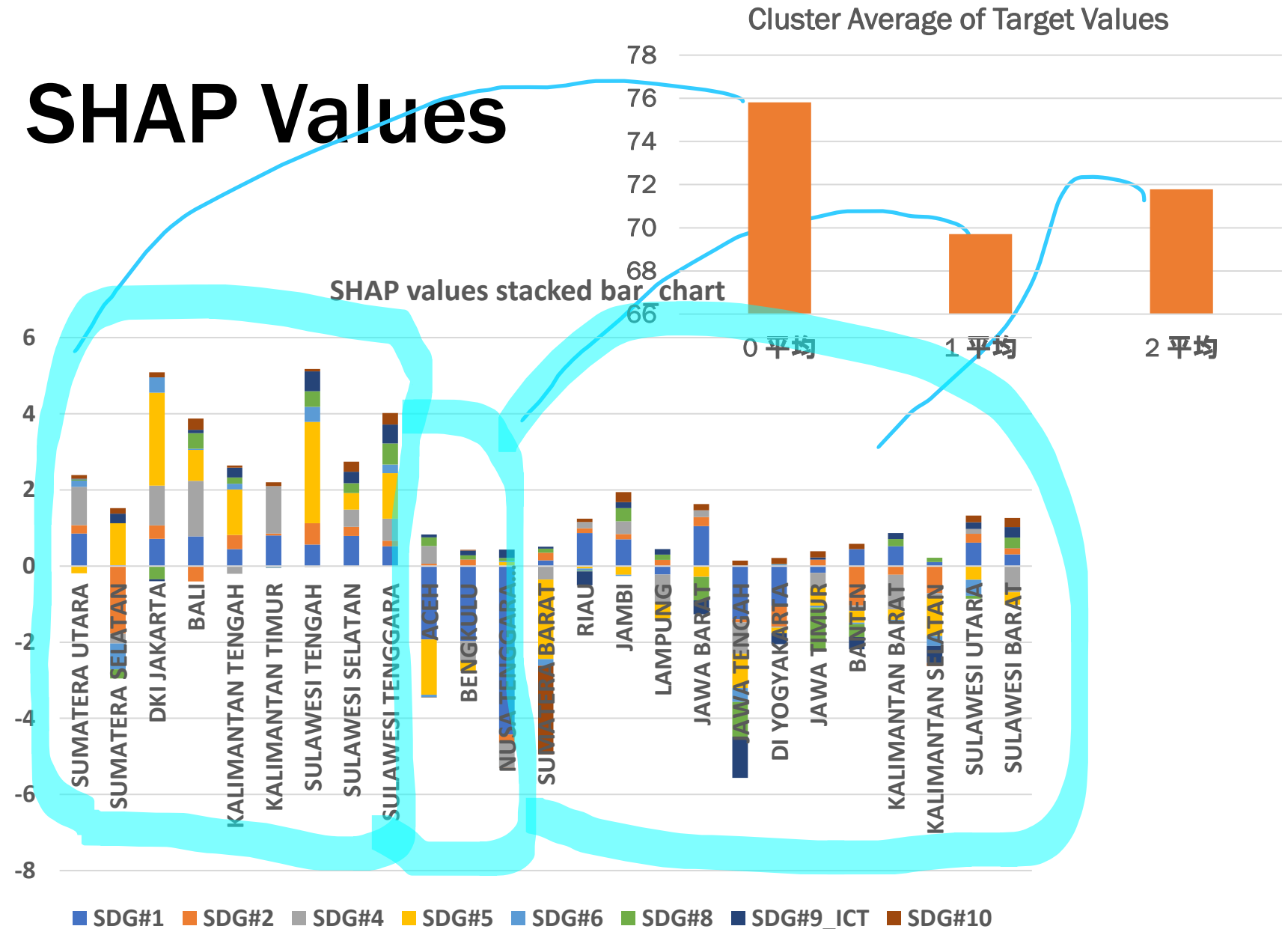
# Find Average SHAP Values of Each Cluster

- Resultant LABEL ID

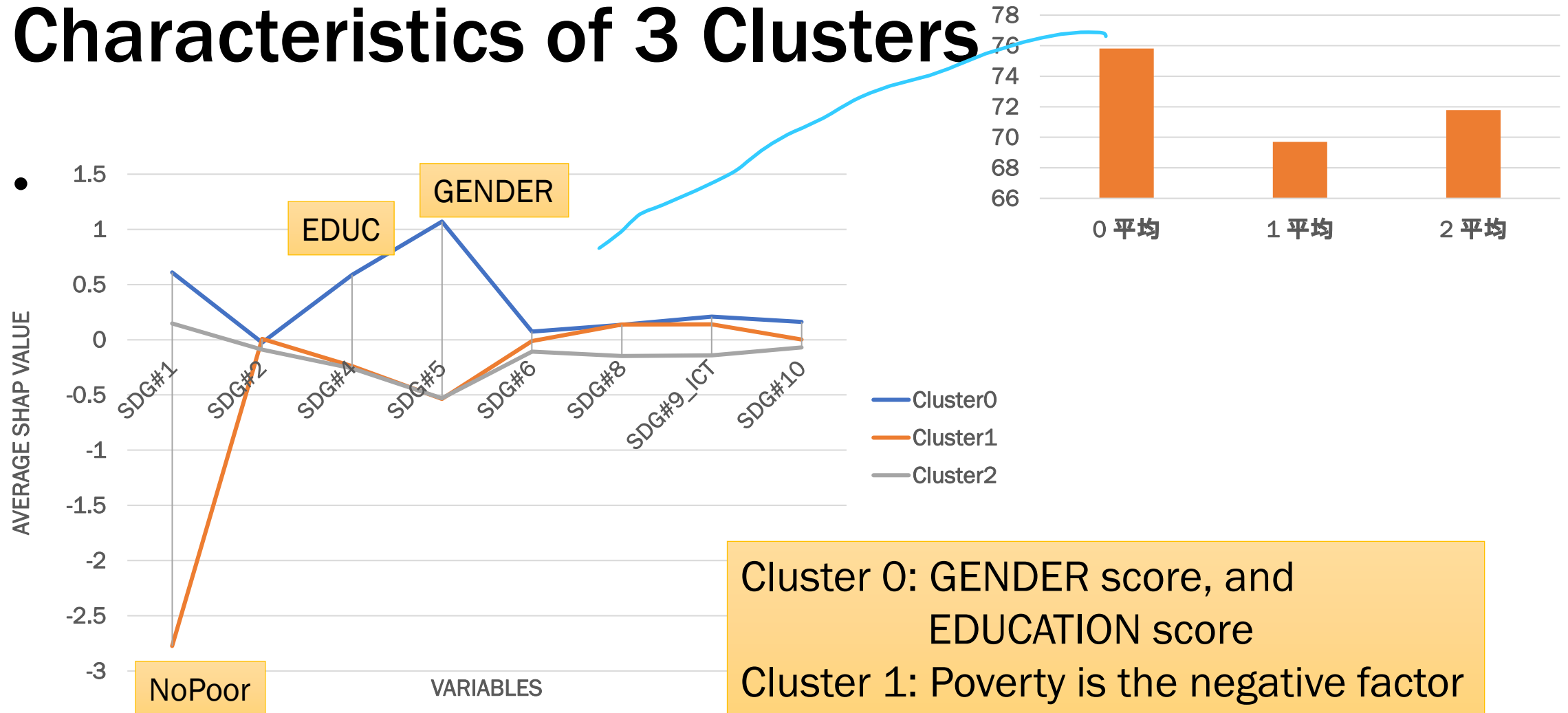
| Name          | LABEL_ID | SDG#1_shapvalue | SDG#2_shapvalue | SDG#4_shapvalue | SDG#5_shapvalue | SDG#6_shapvalue | SDG#7_shapvalue | SDG#8_shapvalue | SDG#9_IC | SDG#10_shapvalue | SDG#3 |
|---------------|----------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|----------|------------------|-------|
| ACEH          | 2        | -1.32654        | 0.212461        | 0.5003764       | -1.70384        | 0.008896        | 0.096279        | -0.04466        | -0.04872 | -0.3157          | 70.36 |
| SUMATERA      | 0        | 0.323192        | 0.05647         | 1.4388171       | -0.173          | 0.041875        | 0.303295        | 0.332676        | -0.05031 | -0.07491         | 75.18 |
| SUMATERA      | 2        | 0.0088          | -0.00718        | -0.69242096     | -2.03179        | -0.05423        | 0.001329        | -0.10816        | -0.06959 | -1.48705         | 68.54 |
| RIAU          | 0        | 0.097818        | 0.431496        | -0.12935348     | -0.19001        | 0.020559        | 0.410955        | 0.248114        | -0.03034 | -0.12018         | 73.72 |
| JAMBI         | 0        | 0.228608        | 0.543912        | -0.04496461     | -0.07918        | -0.02021        | 0.449312        | 0.210442        | -0.02564 | 0.425004         | 74.67 |
| SUMATERA      | 2        | 0.064943        | -0.82872        | -0.20721847     | 0.22851         | -0.63826        | 0.17615         | 0.037068        | -0.05305 | -0.21058         | 71.55 |
| BENGKULU      | 2        | -1.43052        | -0.09703        | -0.38009563     | -0.09457        | -0.15745        | 0.115303        | -0.0582         | -0.04536 | -0.18407         | 70.65 |
| LAMPUNG       | 2        | 0.200032        | -0.05438        | -0.4760555      | -0.17452        | -0.15737        | 0.158617        | -0.04391        | -0.07555 | -0.33855         | 72.02 |
| DKI JAKARTA   | 0        | 0.499201        | 0.294244        | 1.0982153       | 1.402713        | 0.380063        | 0.298922        | 0.132814        | 0.239914 | 0.341256         | 77.67 |
| JAWA BARAT    | 0        | 0.225541        | -0.0375         | -0.10031061     | -0.27548        | 0.002049        | 0.118123        | -0.06808        | -0.00415 | 0.49775          | 73.34 |
| JAWA TENGAH   | 1        | -0.53864        | 0.072779        | -0.39650568     | -1.18475        | -0.00879        | -3.34553        | -0.00563        | -0.0394  | 0.025324         | 67.56 |
| DI YOGYAKARTA | 1        | 0.508485        | 0.034989        | 0.340477        | 0.265698        | 0.020533        | -3.0429         | -0.17284        | 0.088556 | 0.115681         | 71.14 |
| JAWA TIMUR    | 2        | 0.06426         | -0.08567        | -1.0101215      | -0.94568        | -0.0576         | 0.050973        | -0.15073        | -0.06531 | 0.359153         | 71.14 |
| BANTEN        | 2        | 0.07224         | -0.39842        | -1.0393312      | -0.1532         | 0.074785        | 0.09938         | -0.21814        | -0.03623 | -0.00139         | 71.38 |
| BALI          | 0        | 0.66559         | -0.07583        | 1.5194385       | 0.158591        | 0.090098        | 0.347438        | 0.210376        | 0.258025 | 0.293991         | 76.45 |
| NUSA TENGARA  | 2        | -2.48124        | -0.44546        | -0.4487205      | -1.06701        | -0.12665        | 0.108841        | -0.12152        | 0.06561  | -0.35443         | 68.11 |
| KALIMANTAN    | 2        | 0.265338        | -0.06634        | -0.30994222     | -0.20193        | -0.09781        | 0.320106        | -0.04288        | -0.04889 | -0.3891          | 72.41 |



# 3 Clusters' SHAP Values

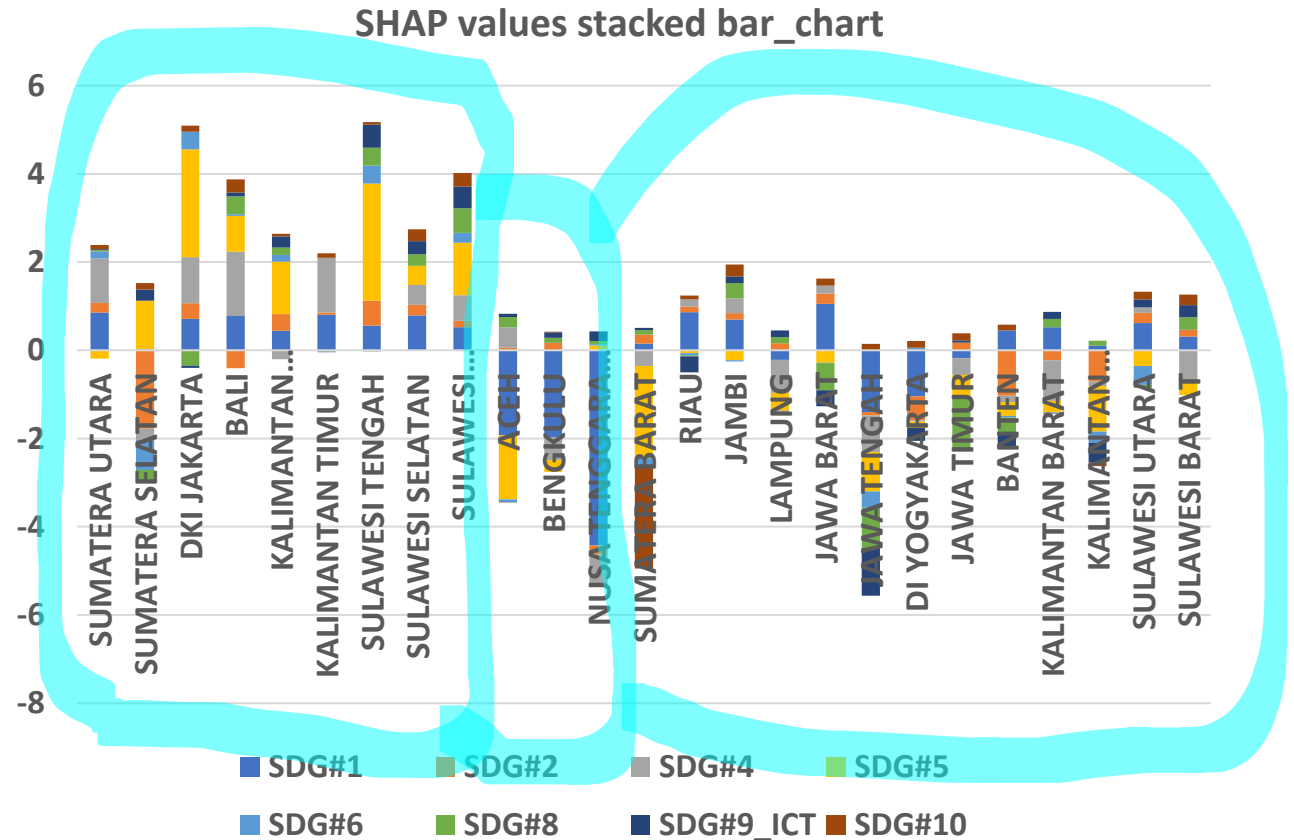


# Characteristics of 3 Clusters



# Contents

1. Research Objective
2. Data Selection
3. Regression: XGBOOST
4. SHAP
5. Clustering by SHAP Values
- ➔ 6. Conclusion



# Conclusions

- SDG#3 well-being is target
- Dominant factors for well-being
- XGBoost and SHAP
  1. SDG#5 (gender) 0.76
  2. SDG#1 (NoPoor) 0.68
  3. SDG#4 (Education) 0.66
- Clustering by SHAP
  - High well-being cluster: high gender\_SHAP
  - Low well-being cluster's problem: poverty

